

LONGWOOD

U N I V E R S I T Y

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Farmville, Virginia 23909
tel: 434.395.2093
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trs: 711

September 23, 2013

ADDENDUM 1 TO ALL OFFERORS:

Reference Request for Proposals: 214-14-ResNet
Commodity: Residential Network Subscription Services
Dated: September 6, 2013
For Delivery To: Longwood University
Materiel Management
Farmville, Virginia 23909-1896
Proposal Due: **September 27, 2013 at 2:00 p.m. Local Time**
Pre-Proposal Conference: September 17, 2013 at 10:00 a.m. Local Time

This Addendum 1 to the Request for Proposals (RFP) is being issued to provide clarification of or changes to the specifications as a result of the above Pre-Proposal Conference and to publish the Pre-Proposal Conference Registry.

1. An extension of the Proposal Due date was requested. The University will not extend the due date for receipt of proposals.
2. Reference page 1, All Inquiries For Information Should Be Directed to: Is changed to read: Debby Cooper, Buyer Specialist Materiel Management at (434) 395-2094 or faxed to (434) 395-2246 or emailed to cooperdj@longwood.edu. Questions must be submitted using the Written Pre-Proposal Question Form included with this RFP as ATTACHMENT 1. Note: If question forms were submitted to James Simpson, they should be resubmitted to Debby Cooper.
3. Reference Page 5, Exhibit A: Vendors in attendance at the Pre-Proposal Conference asked if the University could indicate which buildings are serviced by which of the three hubs and show the fiber layout from each hub. A revised Exhibit A is included with this Addendum 1.
4. Reference Page 7, Paragraph III.B.1.b., last sentence: Delete the words: in "XV. Pricing." at the end.
5. Vendors in attendance at the Pre-Proposal Conference asked for examples of typical room/apartment plans. Examples of typical rooms, apartments and townhouses are included with this Addendum 1.
6. Vendors in attendance at the Pre-Proposal Conference asked for the number of rooms in each residence hall on the main campus and number of bedrooms in the off campus apartment complexes:

Main Campus Residence Halls

Arc – 82	Main Cunningham – 62
Cox – 97	North Cunningham – 68
Curry – 209	South Cunningham – 97
Frazer – 213	South Ruffner – 48
Wheeler – 93	

Off Campus Apartment Complexes

Landings – 408
Longwood Village – 282
Lancer Park – 712

7. The University received the following questions: Can you provide network diagrams for Longwood Landing, Lancer Park, Longwood Village? Can you provide network diagram for the 9 main campus buildings?

Office of the Director of Materiel Management,
Central Stores, and Property Control



Response: Network diagrams are not available.

8. The University received the following question: How many MDF's and IDF's are there in each of the 9 main campus buildings as well as in all of the buildings in Lancer Park?

8 Main Campus Buildings (MDF/IDF/CATV)

Curry (1/1/5)
Frazer (1/1/5)
Cox (1/0/0)
Wheeler (1/0/0)
Stubbs (1/0/0)
ARC (1/0/0)
N. Cunningham (1/0/0)
S. Cunningham (1/0/0)
M. Cunningham (1/0/0)
S. Ruffner (1/0/0)

Off Campus Apartments (MDF/IDF/CATV)

Landings NE (1/0/0)
Landings SE (1/0/0)
Landings NW (1/0/0)
Landings SW (1/0/0)
Longwood Village 100 (1/0/0)
Longwood Village 101 (1/0/0)
Longwood Village 102 (1/0/0)
Longwood Village 103 (1/0/0)
Longwood Village 104 (1/0/0)
Longwood Village 105 (1/0/0)
Longwood Village 106 (1/0/0)
Longwood Village 107 (1/0/0)
Lancer Park 800 A&B (outside/0/0)
Lancer Park 800 C&D (outside/0/0)
Lancer Park 801 A&B (outside/0/0)
Lancer Park 801 C&D (outside/0/0)
Lancer Park 801 E&F (outside/0/0)
Lancer Park 801 G&H (outside/0/0)
Lancer Park 801 J&K (outside/0/0)
Lancer Park 803 A&B (outside/0/0)
Lancer Park 101 A&B (outside/0/0)
Lancer Park 103 A&B (outside/0/0)
Lancer Park 201 (1/0/0)
Lancer Park 203 (1/0/0)
Lancer Park 204 (1/0/0)
Lancer Park 205 (1/0/0)
Lancer Park 102 A&B (outside/0/0)
Lancer Park 306 (1/0/4)
Lancer Park 900 (1/0/4)
Lancer Park 1000 (1/0/0)
Lancer Park 1004 A&B (outside/0/0)
Lancer Park 1005 A&B (outside/0/0)
Lancer Park 1007 A&B (outside/0/0)

9. The University received the following request for clarification: The RFP indicates 78 cable TV ports in Longwood Village. Floor plans show a total of 96 apartments (12 in each of 8 buildings). Wouldn't there be a cable drop in each of the apartments for a total of 96 ports? In addition, how many drops are needed in the Clubhouse if any? Please clarify.

Response: The correct count is 96. There is 1 drop needed in the Clubhouse at Longwood Village.

10. The University received the following request for confirmation: For Lancer Park, please confirm the type and ownership of the existing Resnet infrastructure connecting the central data demarcation to each of the apartments and townhouses.

Response: Lancer Park is serviced by fiber for network and 600 series coax for CATV owned by Shentel.

11. The University received the following request for information: For the main campus, provide the unique street address for the Coyner Building other than 201 High Street. Is there a separate working phone number for this Coyner Building.

Response: The unique street address for Coyner Hall is 202 Brock Commons. There isn't a specific phone number for Coyner Hall.

12. The University received the following request for information: For Lancer Park, Longwood Landing and Longwood Village, what is the unique street address to use for the circuit demark location?

Response: The unique street addresses for the buildings on the main campus and off campus apartments are:

Main Campus Buildings

Curry – 412 Spruce Street
Frazer – 418 Spruce Street
Cox – 210 Griffin Boulevard
Wheeler – 114 Griffin Boulevard
Stubbs – 306 Griffin Boulevard
ARC – 408 Griffin Boulevard
N. Cunningham – 201 Brock Commons
S. Cunningham – 201 Brock Commons
M. Cunningham – 201 Brock Commons
S. Ruffner 205 Chambers Court

Off Campus Apartments

Landings NE – 120 S. South Street
Landings SE – 150 S. South Street
Landings NW – 120 Mid Town Avenue
Landings SW – 121 Mid Town Avenue
Longwood Village 100 Lancer Circle
Longwood Village 101 Lancer Circle
Longwood Village 102 Lancer Circle
Longwood Village 103 Lancer Circle
Longwood Village 104 Lancer Circle
Longwood Village 105 Lancer Circle
Longwood Village 106 Lancer Circle
Longwood Village 107 Lancer Circle
Lancer Park 800 A&B Cormier Drive
Lancer Park 800 C&D Cormier Drive
Lancer Park 801 A&B Cormier Drive
Lancer Park 801 C&D Cormier Drive
Lancer Park 801 E&F Cormier Drive
Lancer Park 801 G&H Cormier Drive
Lancer Park 801 J&K Cormier Drive
Lancer Park 803 A&B Cormier Drive
Lancer Park 101 A&B Club House Circle
Lancer Park 103 A&B Club House Circle
Lancer Park 201 Club House Circle
Lancer Park 203 Club House Circle
Lancer Park 204 Club House Circle
Lancer Park 205 Club House Circle
Lancer Park 102 A&B Club House Circle
Lancer Park 306 Club House Circle
Lancer Park 900 Club House Circle
Lancer Park 1000 Club House Circle
Lancer Park 1004 A&B Club House Circle
Lancer Park 1005 A&B Club House Circle
Lancer Park 1007 A&B Club House Circle

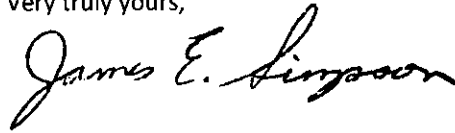
13. The University received the following question: Who provides the bandwidth for the Academic side of the campus?

Response: Service to the Academic Buildings is from the University, provided by GCR.

All other general terms, conditions, and specifications shall remain the same.

Note: A signed acknowledgment of this addendum must be submitted with your proposal. Signature on this addendum does not substitute for your signature on the original proposal document. The original proposal document must be signed.

Very truly yours,

A handwritten signature in black ink that reads "James E. Simpson". The signature is written in a cursive style with a large, stylized "J" and "S".

James E. Simpson, CPPB, VCO
Director of Materiel Management

Name of Firm

Signature/Title

Date

Longwood University
Cable Conduit run
For the Campus

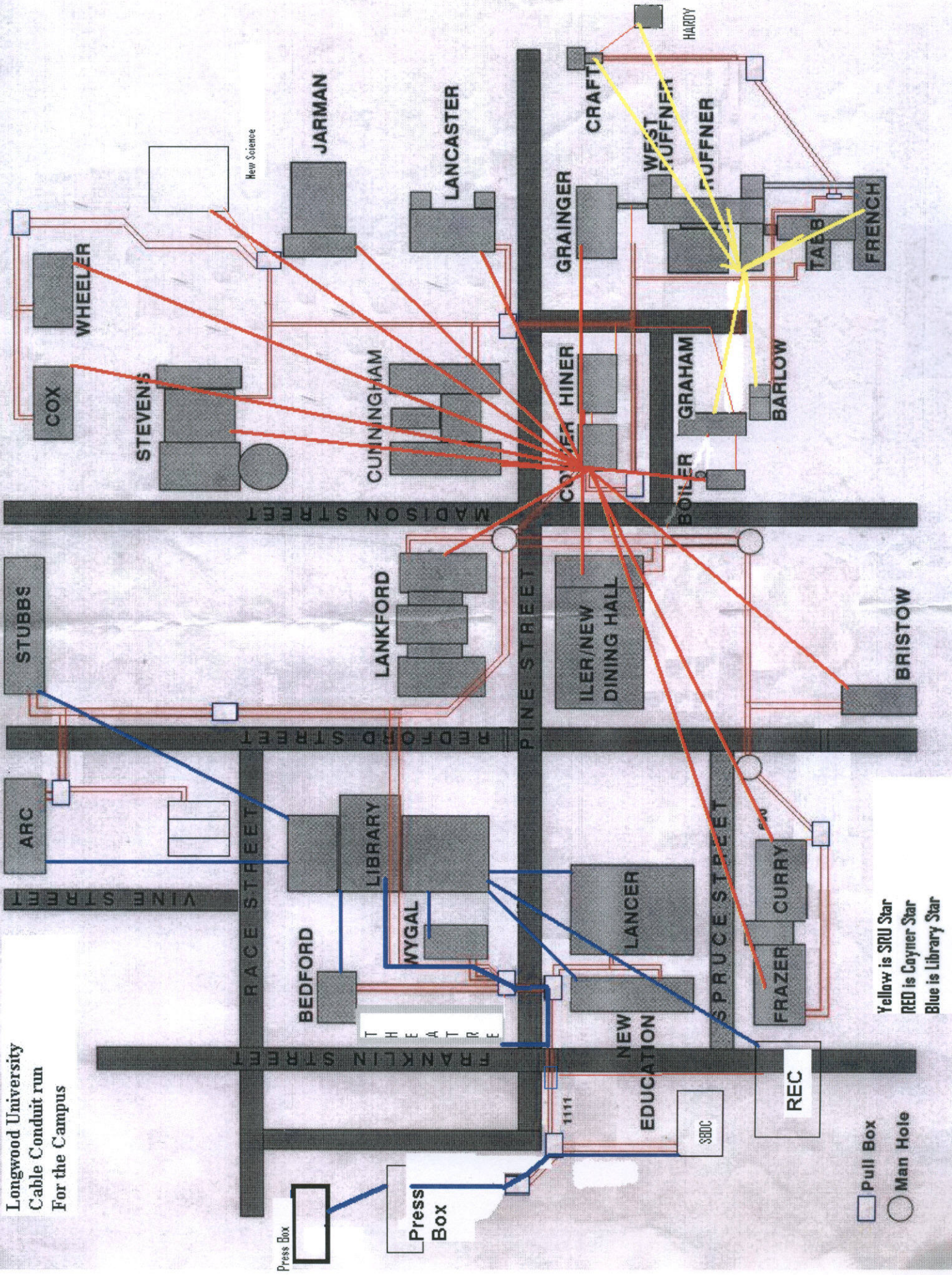
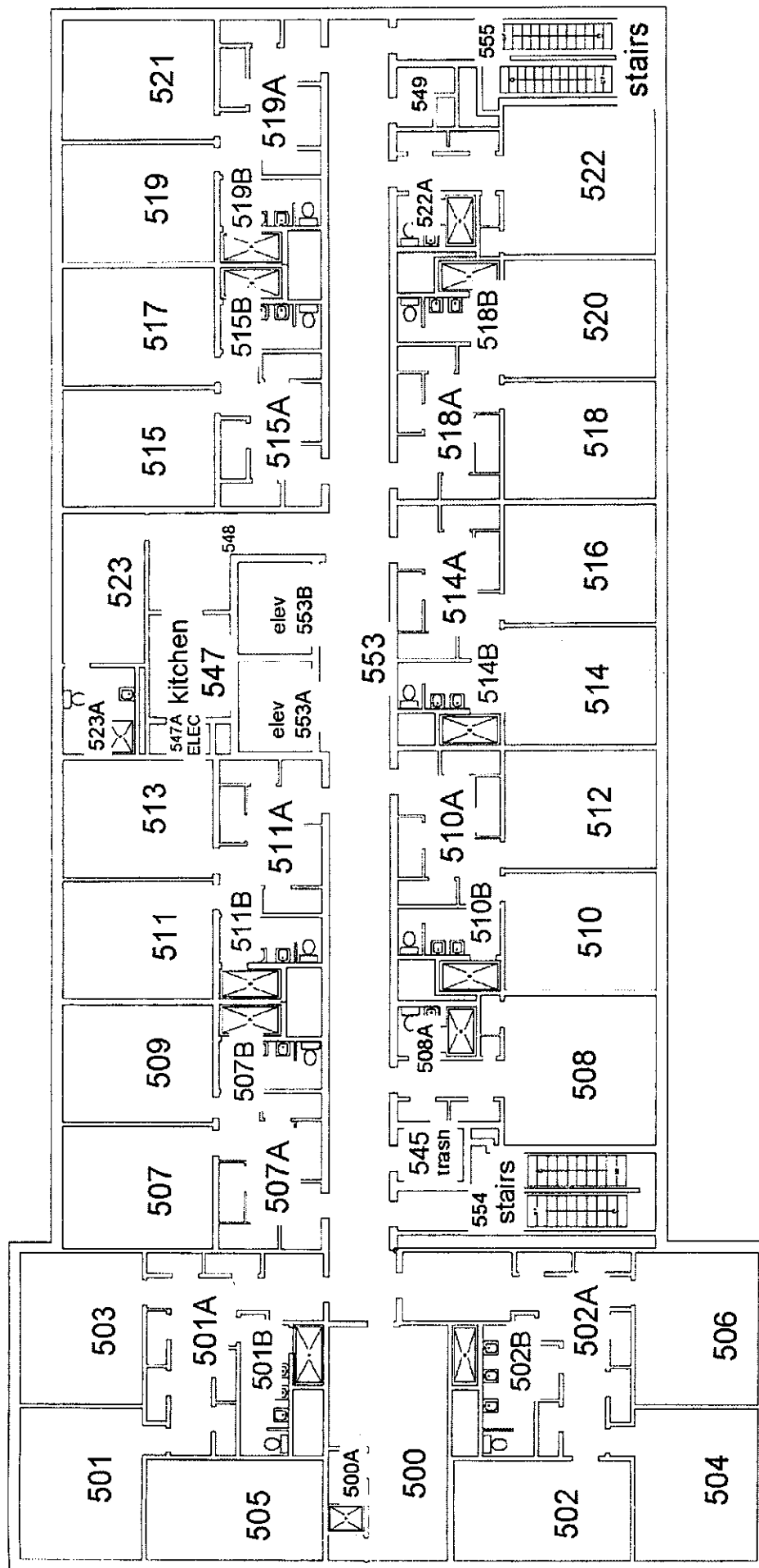
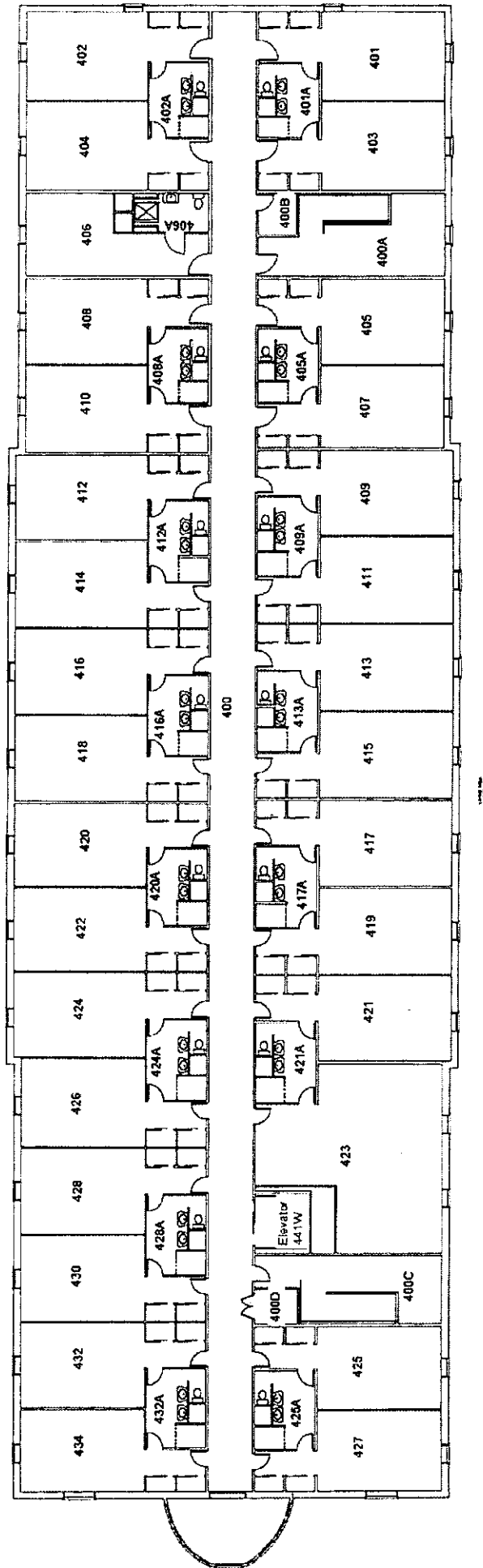


Exhibit A — Longwood campus multimode and single mode fiber optic cable plant.

HIGH RISE RESIDENCE HALL

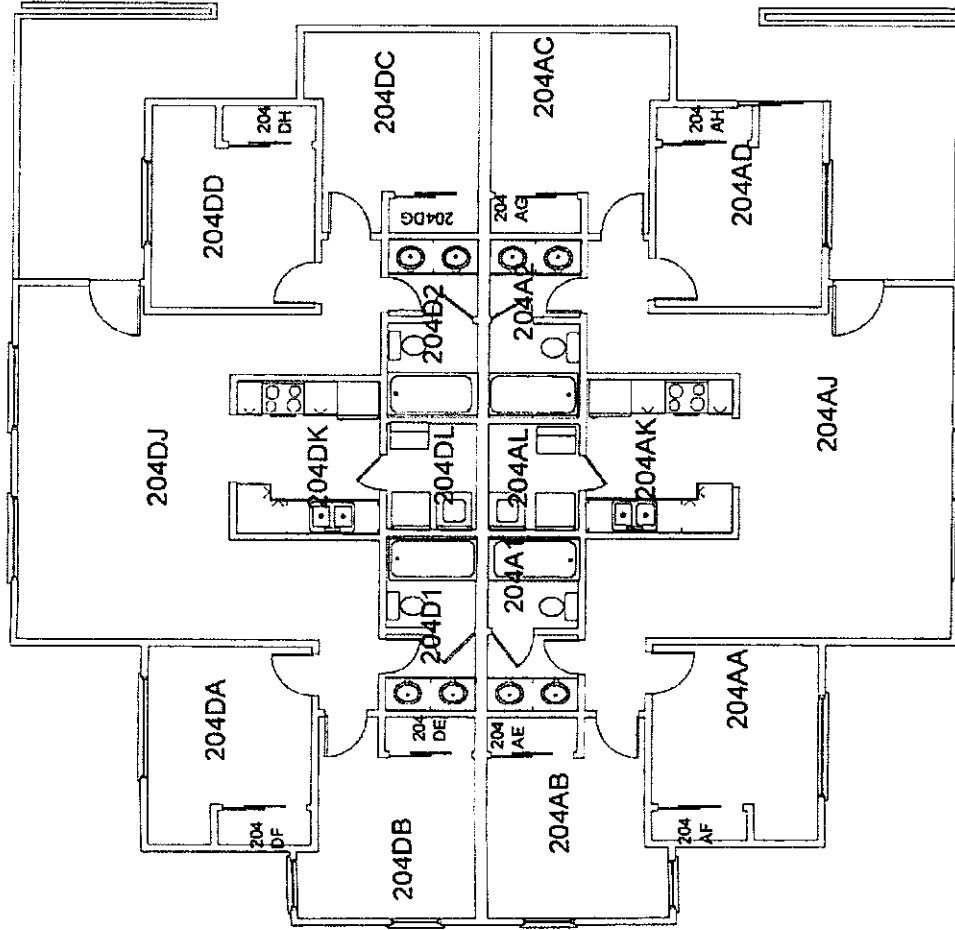


LOW RISE RESIDENCE HALL



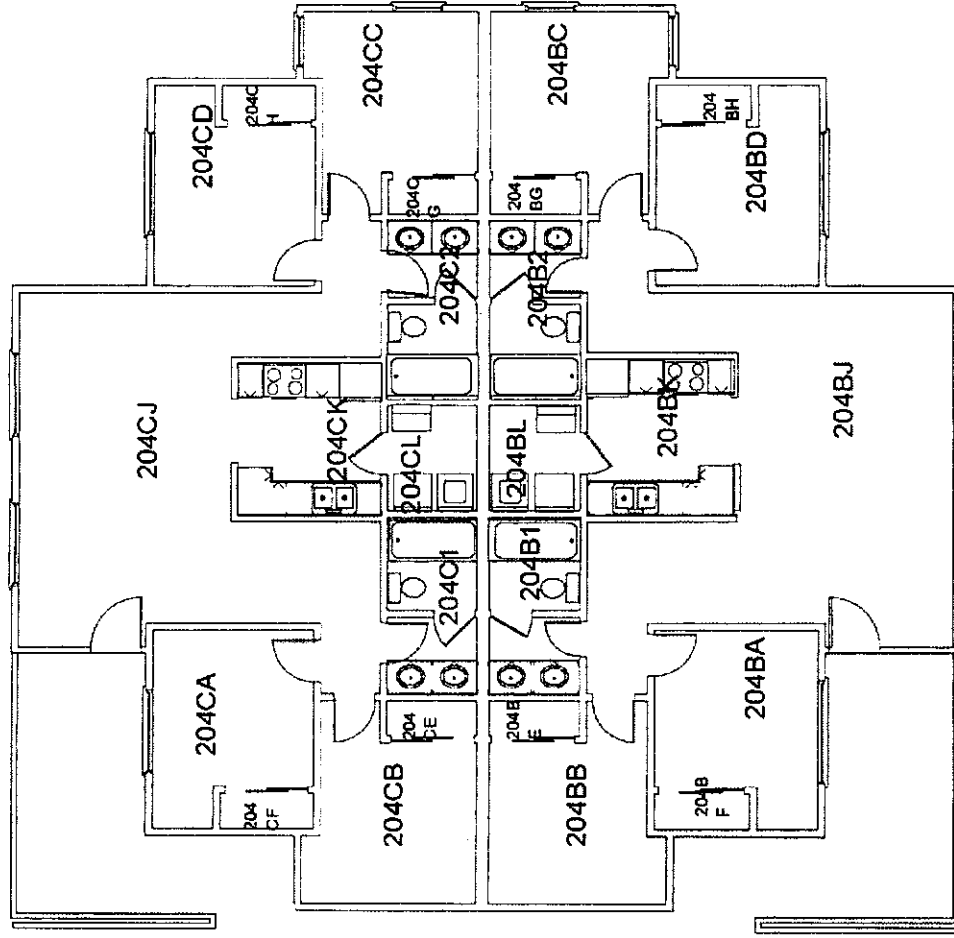
APARTMENT STYLE #1

D



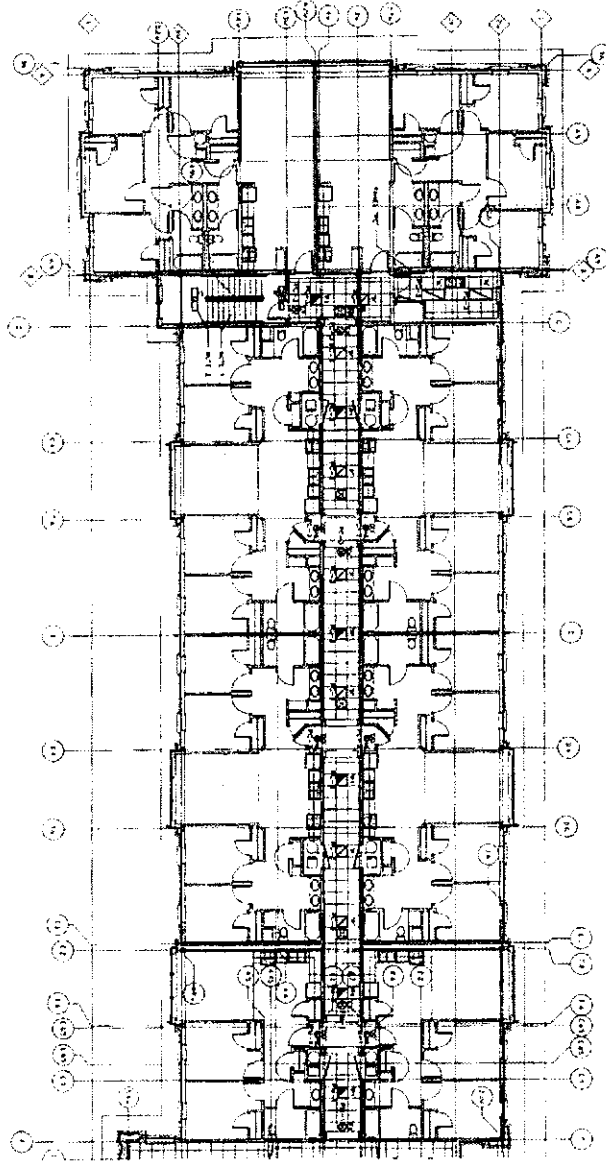
AREA A

C



AREA B

APARTMENT STYLE #2



- NOTES:**
1. SEE NOTES, SPECIFICATIONS, SCHEDULES, AND DETAILS FOR COMPLETE INFORMATION.
 2. ALL WORK SHALL BE IN ACCORDANCE WITH THE LATEST EDITIONS OF THE BUILDING CODES AND STANDARDS.
 3. THE ARCHITECT SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY PERMITS AND APPROVALS.
 4. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY INSURANCE AND BONDS.
 5. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY UTILITIES AND SERVICES.
 6. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY MATERIALS AND LABOR.
 7. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY EQUIPMENT AND TOOLS.
 8. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY TRANSPORTATION.
 9. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY STORAGE AND WAREHOUSES.
 10. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY OFFICES AND WORKSHOPS.
 11. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY TRAVEL AND LODGING.
 12. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY MEALS AND DRINKS.

ISSUE FOR CONSTRUCTION

EL1.02A

LEGEND

APARTMENT STYLE #2

SECOND FLOOR

AREA A

AREA B

AREA C

AREA D

AREA E

AREA F

AREA G

AREA H

AREA I

AREA J

AREA K

AREA L

AREA M

AREA N

AREA O

AREA P

AREA Q

AREA R

AREA S

AREA T

AREA U

AREA V

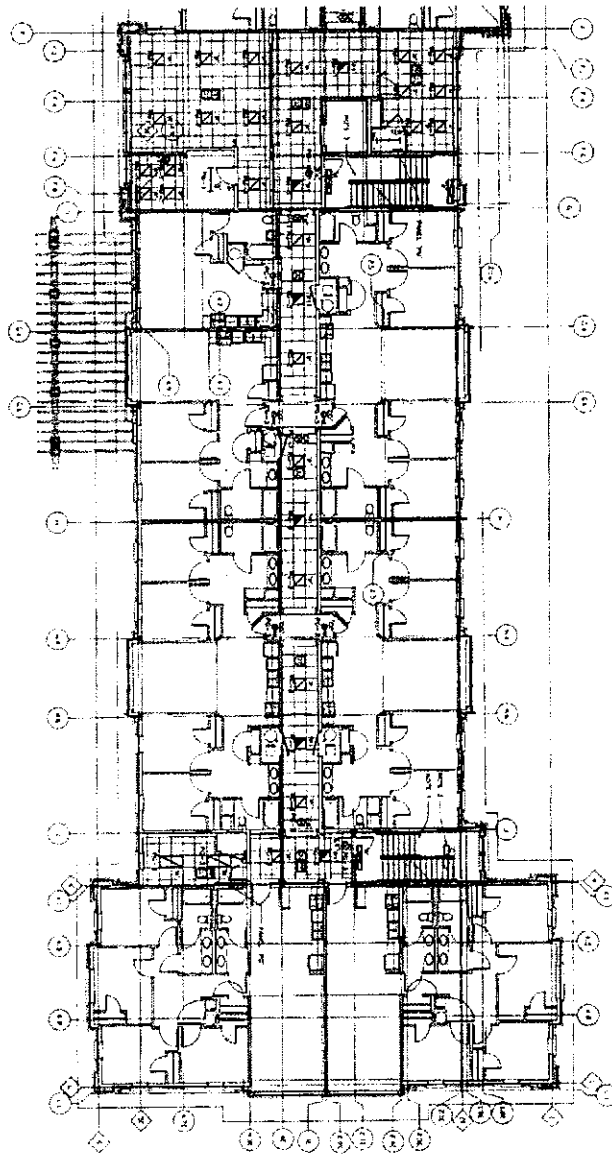
AREA W

AREA X

AREA Y

AREA Z

APARTMENT STYLE #3



- NOTES:**
1. SEE ARCHITECT'S SPECIFICATIONS FOR THE BUILDING'S DESIGN AND CONSTRUCTION.
 2. ALL WORK SHALL BE DONE IN ACCORDANCE WITH THE LATEST EDITIONS OF THE BUILDING CODES AND STANDARDS.
 3. THE ARCHITECT'S SPECIFICATIONS SHALL BE THE BASIS FOR THE DESIGN AND CONSTRUCTION OF THE BUILDING.
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ISSUE FOR CONSTRUCTION

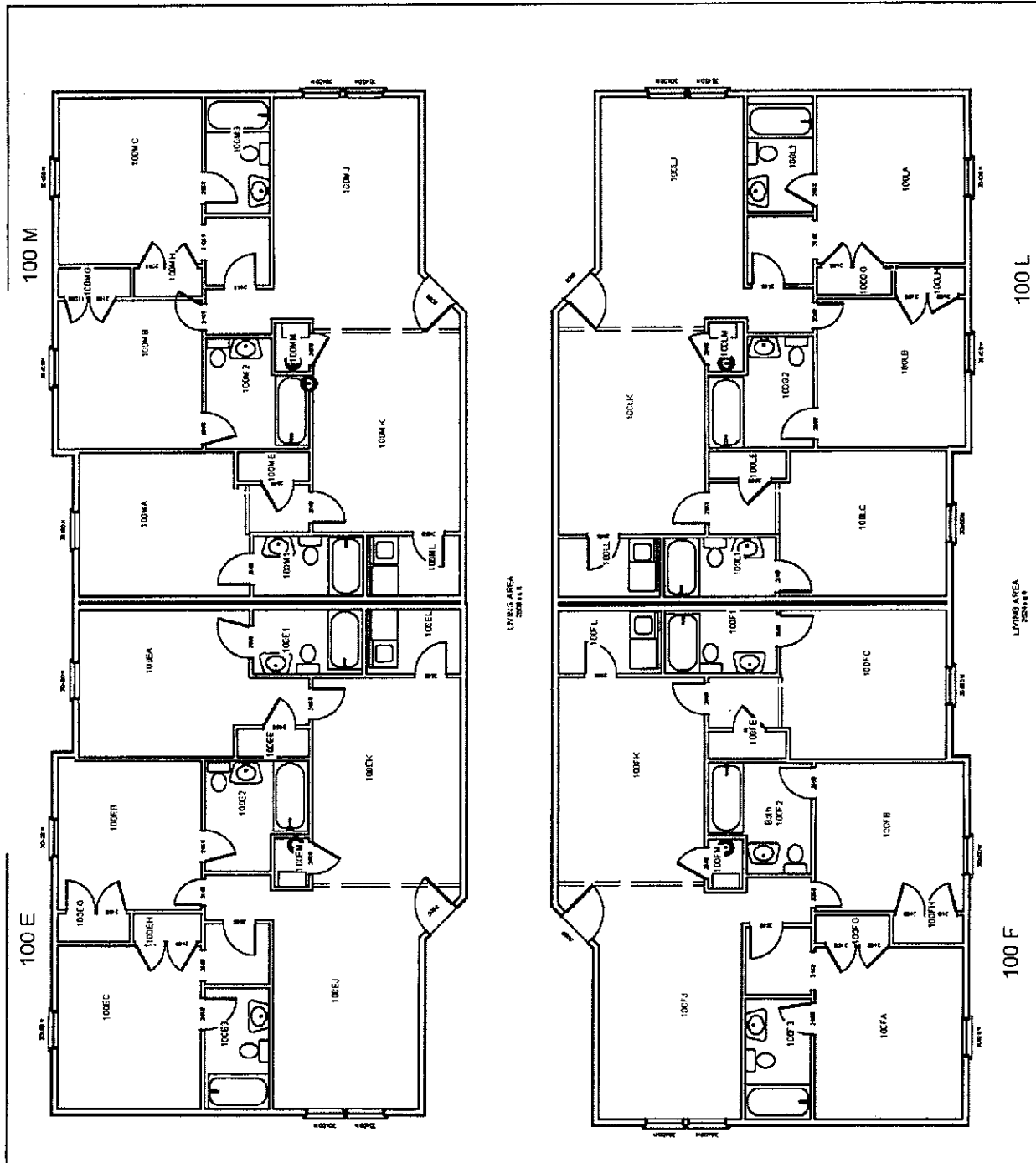
EL1.02B

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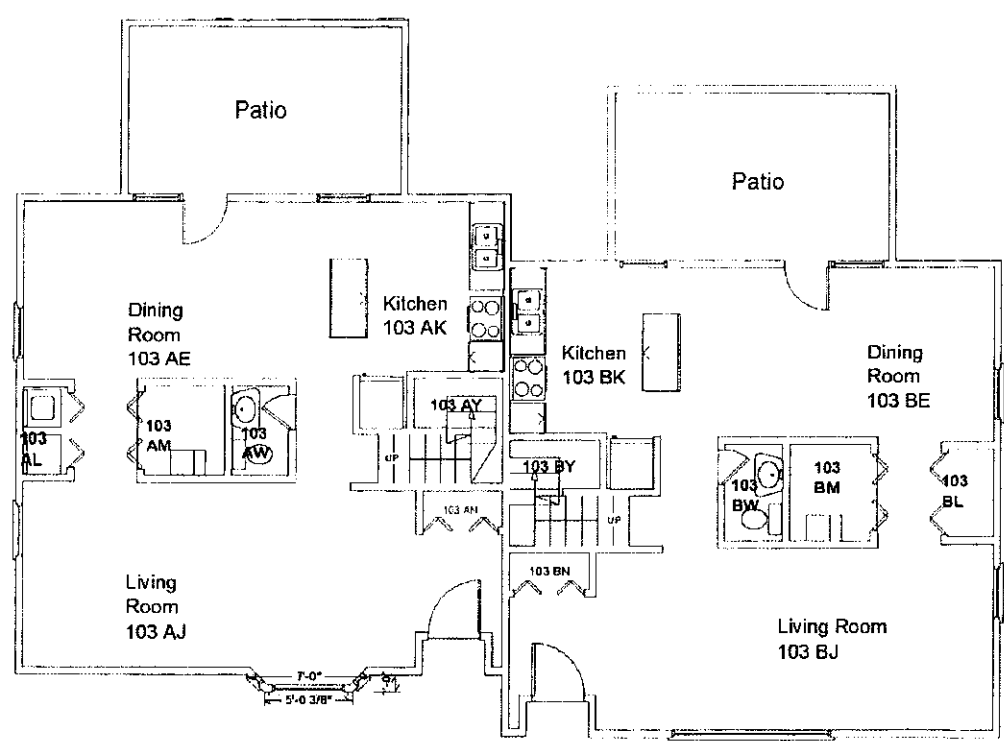
APARTMENT STYLE #4



The floor plan of the 400th floor shows a symmetrical layout of the Twin Towers. The left tower (1 World Trade Center) contains rooms 401J, 401I, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, and 412. The right tower (2 World Trade Center) contains rooms 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, and 412. The plan also shows the location of the elevators and the structural columns that support the building.

The floor plan of the 103rd floor is divided into two main sections. The left section contains rooms 103A1 through 103A2, 103B1 through 103B2, and 103C1 through 103C2. The right section contains rooms 103A3 through 103A4, 103B3 through 103B4, and 103C3 through 103C4. Each room is labeled with its number and a letter suffix. The layout shows a central corridor system with rooms branching off. The rooms are arranged in a grid-like pattern, with some rooms having multiple entrances or exits. The plan also shows the location of elevators and stairs.

TOWNHOUSE STYLE #2



PRE-PROPOSAL CONFERENCE

ON-SITE REGISTRY

Page 1 of 2

PROJECT: RFP#214-14-ResNet

TITLE: Residential Network Subscription Services

BUYER: Debby Cooper

DATE: 9/17/13 TIME: 10:00
 REPRESENTATIVE'S PRINTED NAME: Forrest Faircloth
 REPRESENTATIVE'S SIGNATURE: [Signature]
 NAME OF FIRM: Korcett
 ADDRESS OF FIRM: _____
 EMAIL: _____
 TELEPHONE NUMBER: _____ FACSIMILE: _____
 OTHER: _____

**Forrest Faircloth**Director of Business Development
Korcett Holdings, Inc.Office: 512.419.7419 ext. 373
Cell: 210.862.7414
Email: forrest@korcett.com6011 W. Courtyard Dr.
Building 5, Suite 410
Austin, TX 78730

DATE: 9/17/13 TIME: 10:00
 REPRESENTATIVE'S PRINTED NAME: Mark Kumbarek
 REPRESENTATIVE'S SIGNATURE: [Signature]
 NAME OF FIRM: Longwood
 ADDRESS OF FIRM: _____
 EMAIL: _____
 TELEPHONE NUMBER: _____ FACSIMILE: _____
 OTHER: _____

DATE: 9/17/13 TIME: 10:00
 REPRESENTATIVE'S PRINTED NAME: Scott Bruckel
 REPRESENTATIVE'S SIGNATURE: [Signature]
 NAME OF FIRM: Campus Televideo
 ADDRESS OF FIRM: 100 First Stamford Place Stamford
 EMAIL: Sc
 TELEPHONE NUMBER: 203-983-5400 x111 FACSIMILE: _____
 OTHER: _____

**Scott Bruckel**
Director, Sales & Acct Mgt100 First Stamford Place
Stamford, CT 06902
Phone: 203.983.5400 x111
Mobile: 203.820.7958
sbruckel@campustelevideo.com
www.campustelevideo.com

DATE: 9/17/13 TIME: 10:00
 REPRESENTATIVE'S PRINTED NAME: Chris Reeves
 REPRESENTATIVE'S SIGNATURE: [Signature]
 NAME OF FIRM: H-wave Networks
 ADDRESS OF FIRM: 1997 Annapolis Exchange Parkway
 EMAIL: _____
 TELEPHONE NUMBER: _____ FACSIMILE: _____
 OTHER: _____

CZee NetworksHigh Speed Internet
Wi-Fi Access
Installation & Support
resolutepartners.com**Christopher Reeves**
Regional Field Network ManagerLocal Phone: 706.231.0107
creeves@resolutepartners.com
Headquarters: 37 West Center Street
Southington, Connecticut 06489**RESOLUTE** Partners

DATE: 9/17/13 TIME: 10:00
 REPRESENTATIVE'S PRINTED NAME: Debbie Jones
 REPRESENTATIVE'S SIGNATURE: [Signature]
 NAME OF FIRM: Shentel
 ADDRESS OF FIRM: 500 Shentel Way, Edinburg, VA 22
 EMAIL: _____
 TELEPHONE NUMBER: _____ FACSIMILE: _____
 OTHER: _____

**SHENTEL**

Always connected to you

Debbie JonesAccount Representative, Fiber Sales
debbie.jones@emp.shentel.com

Winner '07, '11

M: (540) 335-5250
O: (540) 984-5171

500 SHENTEL WAY • P.O. BOX 459 • EDINBURG, VIRGINIA • 22824-0459

PRE-PROPOSAL CONFERENCE

ON-SITE REGISTRY

Page 2 of 2

PROJECT: RFP#214-14-ResNet	TITLE: Residential Network Sub
DATE: 9/17/13	TIME: 10:00
REPRESENTATIVE'S PRINTED NAME: Jonathan Southard	
REPRESENTATIVE'S SIGNATURE: <i>Jonathan Southard</i>	
NAME OF FIRM: Shentel	
ADDRESS OF FIRM: 500 Shentel Way Edinburg	
	EMAIL:
TELEPHONE NUMBER:	FACSIMILE N
OTHER:	


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Jonathan Southard

Sales Engineer

jonathan.southard@emp.shentel.com

O: (434) 455-1189

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**Campus
Televideo**
John Werkheiser
Maintenance Engineer

Mobile: 410.443.4892

jwerkheiser@campustelevideo.com

www.campustelevideo.com



SCTE Certified



SBCA Certified

DATE: 9/17/13	TIME: 10:00
REPRESENTATIVE'S PRINTED NAME: John Werkheiser	
REPRESENTATIVE'S SIGNATURE: <i>John Werkheiser</i>	
NAME OF FIRM:	
ADDRESS OF FIRM:	
	EMAIL:
TELEPHONE NUMBER:	FACSIMILE N
OTHER:	

DATE: 9/17/13	TIME: 10:00
REPRESENTATIVE'S PRINTED NAME: WENDI LISSO	
REPRESENTATIVE'S SIGNATURE: <i>Wendi Lisso</i>	
NAME OF FIRM: APOGEE	
ADDRESS OF FIRM:	
	EMAIL: wtl
TELEPHONE NUMBER:	FACSIMILE N
OTHER:	

WENDI LISSO

National Account Manager

wlisso@apogee.us

T 512.478.8858 x120

C 512.619.4402

APOGEE | 715 West 23rd Street | Austin, Texas 78705

DATE: 9/17/13	TIME: 10:00 a.m.
REPRESENTATIVE'S PRINTED NAME: RUSSELL MALONE	
REPRESENTATIVE'S SIGNATURE: <i>Russell Malone</i>	
NAME OF FIRM: APOGEE	
ADDRESS OF FIRM:	
	EMAIL: rmalone@apogee.us
TELEPHONE NUMBER:	FACSIMILE NUMBER:
OTHER:	

DATE: 9/17/13	TIME: 10:00 a.m.
REPRESENTATIVE'S PRINTED NAME:	
REPRESENTATIVE'S SIGNATURE:	
NAME OF FIRM:	
ADDRESS OF FIRM:	
	EMAIL:
TELEPHONE NUMBER:	FACSIMILE NUMBER:
OTHER:	